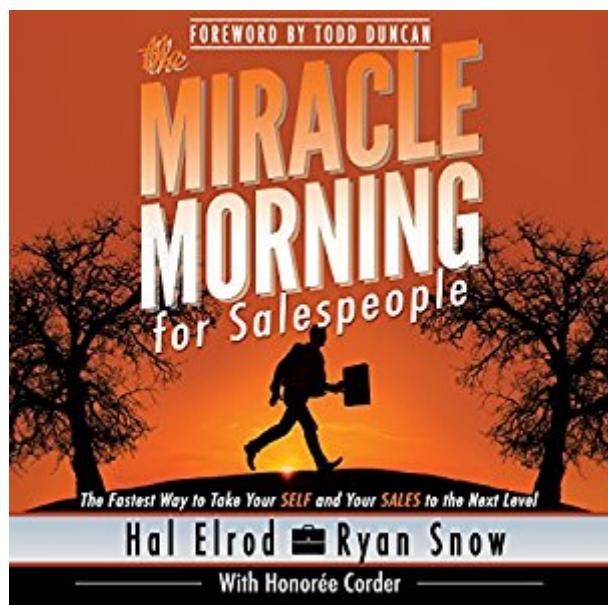


The book was found

The Miracle Morning For Salespeople: The Fastest Way To Take Your Self And Your Sales To The Next Level



Synopsis

There are countless books written for salespeople about various sales techniques: prospecting, generating leads, building rapport, handling objections, closing the sale, collecting referrals, and providing excellent customer service. The list goes on and on. This is not one of those books. Most salespeople use these techniques daily, yet the majority still fail to achieve the results they want. So, what is the difference between average performers and the top 1 percent in your company or industry? Which strategies, mind-sets, rituals, practices, and systems do the top 1 percent maintain daily that got them to the top and continue to keep them there? The more you study the world's top salespeople in any industry, the more you realize that their success is a result of who they are more than merely what they do. Thus, logic would have it that if you want to take your sales to the next level, you must first figure out how to take yourself to the next level (because it happens only in that order). That's exactly what this book will help you do, faster than you ever realized is possible.

Book Information

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Customer Reviews

Great book!! These principles for sure will transform your life if you follow them. I now am a morning person (which is something I never thought possible). I failed a couple times at it, but got back up and tried it again. I figured out that my mindset was wrong - I had myself convinced that I could never be a morning person. It all changed when I wanted it bad enough. If you want success badly enough, read this book with an open mind to what you are capable of, and give it a shot. If you fail at changing your morning habits, try it again, and again until you get it. It will be worth it. My entire business and family life has transformed because I get all the most important things of my day completed very early in the morning, which makes for more time with my family, and more time

prospecting and making money.

Empowering. That's what this book is and can be for anyone who reads it. This book illustrates and directs one how to obtain and maintain the correct mindset to be successful. After all, one needs to possess the mindset of other successful individuals in order to obtain and reach one's goals.

Mindset is key and this is the essence of the Miracle Morning for Salespeople. If you can not lead yourself, how can you expect to lead others, increase your sales and achieve your goals? Read this book.

I came to The Miracle Morning For Salespeople first as an audio book. I lost count of the amount of times I pulled over to write something down or went back to the audio to replay. The Miracle Morning itself would be beneficial to anyone but as a salesperson I found the information in this version to be very valuable. I bought a copy of the book a few days before I was finished with the audio book because I wanted to make sure that with 2 day shipping I would have a written reference as soon as possible. My Miracle Mornings change my day and the logical, concise sales advice also makes a difference.

This book changed my mindset regarding how to start each one of my days and this has been reflected in the rest of my life

I have read Hal's first book Miracle Morning and as a sales person, I absolutely love that he came out with a version specific for sales! To be successful in sales, you really need to think about all the things it takes to perform like an elite champion, and this book gives you high octane fuel to perform at that kind of level. I really believe in Hal's methods and tailoring it to sales is incredible! Treat your morning right and your sales will increase!

This book is a fantastic tool for salespeople looking to improve their mindset and take their personal development to the next level. I have never considered myself to be a morning person and I've only recently discovered Hal Elrod and the Miracle Morning, but I devoured this book the day it arrived and have been putting the LifeSAVERS into practice for the last week. My outlook on life has greatly improved, I have more energy, and I've been much more motivated to make the sales calls I need to make to achieve my goals. Do yourself a favor: Buy this book and devote the first hour of your day to personal development. It will be the best decision you can make!

I have read The Miracle Morning, as well as The Miracle Morning for Salespeople. I was actually on the pre-release team. I cannot read them enough. Every reread has a new nugget of value that I can apply to my life as well as my business. Take the time to really digest the information and apply it, it will most definitely change your life.

This book is well written, helpful, motivating, and a must read for everyone. I highly recommend it! I have read it twice and most of the book is highlighted! That is how good it is. I have recommended this book to everyone I come in contact with, and the ones who actually purchased it and read it, thank me and agree. Thank you Hal Elrod and Ryan Snow for a great book!

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